

Curriculum Vitae

Thomas M. Griffiths, CPA, ABV, PFS



Practice Overview

Just 2% of business owners will achieve everything they dreamed of when they opened their business. I call this rare, but highly successful group of business owners the “2% Club.” At Griffiths, Dreher & Evans, we studied members of the 2% Club for several years and identified 5 key strategies they use in becoming a great success. Our mission is to help business owners execute these 5 strategies and join the highly successful “2% Club.”

We are focused on business owners with less than \$10 million of annual sales. As a firm of certified valuation analysts who have performed over 300 business valuation engagements, we provide regular valuation feedback to our business owner clients on how their day to day decisions affect the value of their biggest investment, their small business.

Professional Experience

1992 - Present

Griffiths, Dreher & Evans, PS,
CPAs, formerly Griffiths &
Company, PS, CPAs

1982 - 1994

Air Force National Guard,
Enlisted rank achieved E-6,
Officer rank achieved O-2

Education

1994 MBA - Masters Degree in
Business Administration,
Eastern Washington University

1990 B.S. in Accounting, Eastern
Washington University

Professional Designations

2009 CEPA - Certified Exit Planning
Advisor, Exit Planning Institute

2009 CExP (inactive) - Certified Exit
Planner, Business Enterprise
Institute

2008 CFF - Certified In Financial
Forensics, American Institute of
Certified Public Accountants

2008 ABV - Accredited in Business
Valuation, American Institute of
Certified Public Accountants

- 2006* CVA (Inactive) - Certified Valuation Analyst, National Association of Certified Valuation Analysts
- 2005* PFS - Personal Financial Specialist, American Institute of Certified Public Accountants
- 2005* CFP® - Certified Financial Planner, Certified Financial Planner Board of Standards, Inc.
- 1992* CPA - Certified Public Accountant, State of Washington

Publications

June 2011

“Main Street Business Owners: Tax Strategies that Build Your Wealth”

May 2011

“The CPA Wealth Manager Approach”

April 2011

“Main Street Business Owners: Five Strategies for Building Your Wealth”

April 2011

“Main Street Businesses: Smart Strategies for Exit Planning”

November 2008

“Getting Top Dollar for your Small Business” Inland Northwest Catalyst

Speaking Engagements

June 2011

SBA Business Valuation Workshop for small business owners

November 2010

SBA lenders Roundtable - SBA business valuation update for lenders

March 2010

Exit Planning for Main Street Businesses - Exit Planning Institute Webinar

August 2009

Exit Planning Best Practices - Business Enterprise Institute National Conference

1997-2002

Member SCORE (Service Corps of Retired Executives Associate Member Since 1997), speaking and providing counseling once per month to business owners

Professional Affiliations

American Institute of Certified Public Accountants (AICPA)

Washington State Society of Certified Public Accountants (WSCP)

Financial Planning Association (FPA)

Exit Planning Institute (EPI)

Risk Management Association (RMA)